

IPR EXPERIENCE

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HKW HAS THE LITIGATION SKILLS to deliver the results you need. Our team includes lawyers who have been recognized at the top of the patent litigation field by their peers and by industry reviews. The recognition includes having multiple lawyers recognized as Super Lawyers®, Georgia Trend's Legal Elite and inclusion in the prestigious IAM Patent 1000's list of the leading patent practitioners in the world.

Although the IPR process is still relatively young, your HKW IPR team has been involved in the handling of all aspects of IPRs, including four IPR trials in 2014-2015. Our work includes preparing and filing petitions, preliminary responses, patent owner responses, replies, depositions pursuant to the IPR trial practice guide, PTAB motion practice, additional discovery, evidentiary objections, supplemental evidence, motions to exclude, and oral arguments at IPR trial. In aggregate, the HKW IPR team has handled this kind of work in over 30 IPRs.

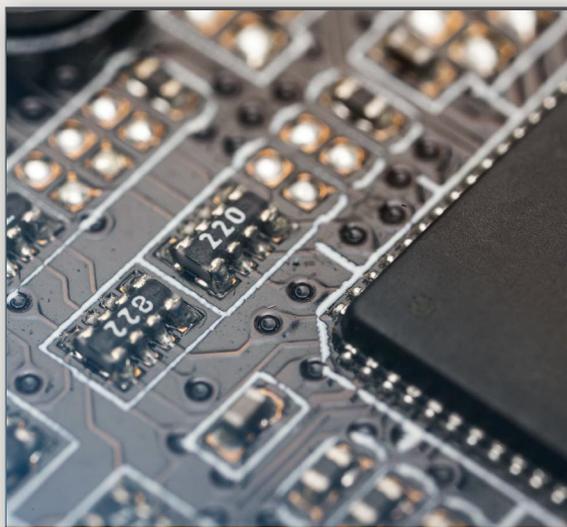
Breaking into the IAM Patent 1000 for the first time this year, this dynamic ensemble is "really mixing it up". The compact team has proved that it can go toe to toe with the best of them: "In litigation, companies often go for the big firms, but Hill Kertscher & Wharton has extraordinarily impressive abilities." Entrepreneurial name partner Steven Hill is credited as the architect behind many of the firm's significant achievements. Making light work of tricky litigation, he also takes a creative approach to find flexible billing arrangements and limit the scope of costly disputes. Formerly of Kasowitz, Benson Torres & Friedman, John North co-pilots the practice. As lead counsel, he has recovered hundreds of millions of dollars for myriad household names.



IAM Patent 1000 PUBLISHED BY
INTELLECTUAL ASSET MAGAZINE (2015).

BUDGETS

WE KNOW FROM EXPERIENCE that we can provide a high quality work product in IPR while maintaining cost containment. For Petitions, we evaluate the patent, the number of claims to be attacked and the number of prior art references likely to be employed in order to come up with a budget that meets client goals of achieving success in post-grant review while enjoying substantial cost savings along the way. When developing a petition opposition strategy, we account for the risk, costs, and benefits of making a strong push in a preliminary response or waiting until the board makes an institution decision. Our petitions have a high rate of success.



EXPERTS

EXPERTS HAVE EMERGED AS CRITICAL PLAYERS in the post-grant review process. We have used experts in all of our IPR work, and the experts we select help to increase the chances of success in IPR. Because of our long and successful track record in patent litigation, we bring world class experts to projects. The experts we align our clients with are used to working on an efficient basis, and we seek to negotiate fee caps where we can, in order to further guarantee the highest quality work product to our clients for the best possible price. We also know how to work with experts who are employees of the client.

REPRESENTATIVE WORK IN IPR

We have we handled IPR work for a major Taiwanese electronics manufacturer interested in exploring the value proposition of a smaller firm (compared to the firms it usually has used). We improved on the art that was provided to us by the client, and found an expert -- a former Motorola engineer with a Ph.D. in electrical engineering -- to handle the petition based on an agreement to cap fees at \$25,000. Total cost of IPR: under \$100,000. The related litigation settled shortly after we filed the petition, for a relatively small amount, which the client considered to be a great victory.

HKW is defending the largest BIOS company in the world and several of its customers in ongoing litigation involving 25 patents, and we are handling the related IPR work in those cases. In April-June 2015, HKW prepared and filed sixteen (16) IPR petitions, supported by expert declarations provided by eight (8) technical experts. No petition exceeded \$50,000 in HKW fees, and many were prepared for significantly less. Of the 15 decisions, the Board instituted 12 times on one or more claims.

EXPERIENCE IN TECHNICAL FIELDS

HKW, THROUGH IPRS AND FEDERAL COURT LITIGATION, has amassed considerable experience in a wide range of electrical, computer and communications technologies, among others. Our internal expertise spans:

COMPUTER
ARTS

PHARMA

ELECTRICAL
ENGINEERING

MECHANICAL
ENGINEERING

CHEMISTRY

AEROSPACE

Task Name	Predecessors (Enter one ID per cell)	
Task A	10	
Task B	1	
Task C		
Task D		
Task E		40
Task F		
Task G		70
Task H	70	80

Days: 0 5
Start